

IRDAI Registration No 132. dated 4th September, 2007 CIN: U66030MH2006PLC165287

FORM NL-1-B-RA

## Revenue Account up to the Quarter Ended 31st December 2015

Revenue Account up to the Quarter Enacu	515 <b>t</b> 2 <b>ccc</b> 1112 <b>c</b> 1 <b>2</b> 015				(Rs. 000)
		Tot	al	Tot	tal
Particulars	Schedule	For Q3 2015-16	Upto Q3 2015-16	For Q3 2014-15	Upto Q3 2014-15
1. Premiums earned (Net)	NL-4-Premium Schedule	2,584,490	8,107,881	2,850,439	8,042,960
2. Profit/Loss on sale/redemption of Investments		43,050	226,854	36,691	89,636
3. Others		372	6,799	13,340	13,996
4. Interest, Dividend & Rent - Gross		299,252	902,018	309,553	846,477
Total (A)		2,927,164	9,243,552	3,210,023	8,993,069
1. Claims Incurred (Net)	NL-5-Claims Schedule	2,114,684	6,684,185	2,271,628	6,015,410
	NL-6-Commission				
2. Commission	Schedule	86,583	153,280	(1,072)	65,031
3. Operating Expenses related to Insurance	NL-7-Operating Expenses				
Business	Schedule	1,044,233	2,892,847	838,614	2,643,928
4. Premium deficiency		-	-	-	-
Total (B)		3,245,500	9,730,312	3,109,170	8,724,369
Operating Profit/(Loss)		(318,336)	(486,760)	100,853	268,700
Appropriations					
Transfer to Shareholders' Funds		(318,336)	(486,760)	100,853	268,700
Transfer to Catastrophe Reserve		-	-	-	-
Transfer to Other Reserves		-	-	-	
Total (C)		(318,336)	(486,760)	100,853	268,700

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TOTAL INSURANCE SOLUTIONS

IRDAI Registration No 132. dated 4th September, 2007 CIN: U66030MH2006PLC165287

FORM NL-2-B-PL

Profit and Loss Account Up to the Quarter Ended 31st December 2015

(Rs. '000)					
Particulars	Schedule	For Q3 2015-16	Upto Q3 2015-16	For Q3 2014-15	Upto Q3 2014-15
1. Operating Profit/(Loss)		2013-10	2015-10	2014-13	2011-13
(a) Fire Insurance		(52,230)	70,745	21,189	110,575
(b) Marine Insurance		(84,653)	(133,466)	12,800	(29,688)
(c) Miscellaneous Insurance		(181,453)	(424,039)	66,864	187,813
2. Income from investments		(101,433)	(424,039)	00,004	107,013
(a) Interest, Dividend & Rent - Gross		119,068	368,370	115,598	323,442
Add: Amortisation write up on Securities		2,566	9,753	3,889	10,883
Less: Amortisation write down on Securities		2,300	9,755	3,009	10,003
(b) Profit on sale of investments		18,733	100,159	15,327	37,555
Less: Loss on sale of investments		(1,389)	(4,161)	(348)	(1,392)
3. Other Income		(1,309)	(4,101)	(540)	(1,592)
	+	(179,358)	(12,639)	235,319	639,188
Total (A)		(179,556)	(12,039)	233,319	039,100
4. Provisions (Other than taxation )					
(a) For diminution in the value of investments		_	_	_	_
(b) For Doubtful Debts			(587)	353	1,015
(c) Others (to be specified)			(307)	-	1,013
(c) Outers (to be specifical)					
5. Other Expenses					
(a) Expenses other than those related to Insurance Business		6,398	17,079	10,475	13,168
(b) Bad Debts written off		-	587	10,475	13,100
(c) Others			-	_	_
Total (B)		6,398	17,079	10,828	14,183
Profit before Tax (A-B)		(185,756)	(29,718)	224,491	625,005
Provision for Taxation (MAT)		30,051	-	-	(108,296)
Minimum Alternate Tax-Credit		(30,051)	-		108,296
Deferred Tax		-	-	-	-
Profit / (Loss) after tax		(185,756)	(29,718)	224,491	625,005
Appropriations				•	·
(a) Interim dividends paid during the period		-	-	-	-
(b) Proposed final dividend		-	-	-	-
(c) Dividend distribution tax		-	-	-	-
(d) Transfer to any Reserves or Other Accounts ( to be specified )		-	-	-	-
Balance of profit/loss brought forward		(2,395,162)	(2,551,200)	(3,154,130)	(3,154,130)
Balance carried forward to Balance Sheet		(2,580,918)	(2,580,918)	(2,529,125)	(2,529,125)



IRDAI Registration No 132. dated 4th September, 2007 CIN: U66030MH2006PLC165287

FORM NL-3-B-BS

**Balance Sheet as at 31st December 2015** 

			(Rs. ' 000 )
Particulars	Schedule	As at 31st December 2015	As at
Course of Free de		2015	31st December 2014
Source of Funds	NII O Chaus Carrital Cahadada	7 100 000	7100 000
Share Capital	NL-8-Share Capital Schedule	7,100,000	7,100,000
Share Application Money	NL-10-Reserves and Surplus	-	-
Reserves and Surplus	Schedule		
Fair Value Change Account	Scriedule	175	(507)
Borrowings	NL-11-Borrowings Schedule	-	(507)
Total	1VL-11-Dollownigs Schedule	7,100,175	7,099,493
		1,200,210	1,000,000
Application of Funds			
Investments	NL-12-Investment Schedule	19,774,792	19,355,573
Loans	NL-13-Loans Schedule	-	-
Fixed Assets	NL-14-Fixed Assets Schedule		
Gross Block		691,434	608,535
Less Accumulated Depreciation		548,450	507,259
Net Block		142,984	101,276
Capital Work in Process		19,501	22,163
		162,485	123,439
Deferred Tax Assets		-	-
Current Assets (A)			
· ,	NL-15-Cash and bank balance		
(i) Cash and Bank balances	Schedule	614,846	375,002
	NL-16-Advancxes and Other Assets		
(ii) Advances and Other Assets	Schedule	3,018,275	1,745,517
		3,633,121	2,120,519
Current Liabilities	NL-17-Current Liabilities Schedule	13,972,065	11,347,906
Provisions	NL-18-Provisions Schedule	5,079,076	5,681,257
Total (B)		19,051,141	17,029,163
Net Current Assets (A - B)		(15,418,020)	(14,908,644)
11ct Carrett 1155ct5 (11-D)	NL-19-Miscellaneous Expenditure	(10,410,020)	(14,700,044)
Miscellaneous Expenditure	Schedule	_	_
(to the extent not written off or adjusted)	Circum	_	
(to the extent not written on or adjusted)			
Debit balance in Profit and Loss Account		2,580,918	2,529,125
Total		7,100,175	7,099,493
		-,===,==	.,,250



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FORM NL-4-PREMIUM SCHEDULE

## Premium Earned (Net) Up to the Quarter Ended 31st December 2015

	Tot	al	Total		
Particulars	For Q3	Upto Q3	For Q3	Upto Q3	
	2015-16	2015-16	2014-15	2014-15	
Premium from direct business written	3,493,736	11,066,062	4,135,538	11,316,624	
Add : Premium on reinsurance accepted	78,703	257,448	106,366	274,257	
Less: Premium on reinsurance ceded	1,255,960	3,901,269	1,444,107	3,369,801	
Net Premium	2,316,479	7,422,241	2,797,797	8,221,080	
Adjustment for change in reserve for unexpired risk	(268,011)	(685,640)	(52,642)	178,120	
Total Premium Earned (Net)	2,584,490	8,107,881	2,850,439	8,042,960	



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FORM NL-5 - CLAIMS SCHEDULE

## CLAIMS INCURRED [NET] Up to the Quarter Ended 31st December 2015

	Total		Tota	1
Particulars	For Q3	Upto Q3	For Q3	Upto Q3
	2015-16	2015-16	2014-15	2014-15
Claims Paid				
Direct	2,784,975	7,216,435	1,971,881	5,630,824
Add : Reinsurance accepted	328,902	390,309	112,832	247,722
Less: Reinsurance ceded	980,132	2,135,344	365,556	1,433,884
Net Claims Paid	2,133,745	5,471,400	1,719,157	4,444,662
Add : Claims outstanding at the end	10,561,057	10,561,057	9,016,274	9,016,274
Less: Claims outstanding at the beginning	10,580,118	9,348,272	8,463,803	7,445,526
Total Claims Incurred	2,114,684	6,684,185	2,271,628	6,015,410



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FORM NL-6-COMMISSION SCHEDULE

## COMMISSION Up to the Quarter Ended 31st December 2015

	To	otal	To	otal
Particulars	For Q3	Upto Q3	For Q3	Upto Q3
	2015-16	2015-16	2014-15	2014-15
Commission Paid				
Direct	181,603	582,987	151,289	516,123
Add : Reinsurance accepted	4,746	16,783	8,642	17,393
Less: Commission on reinsurance Ceded	99,766	446,490	161,003	468,485
Net Commission	86,583	153,280	(1,072)	65,031
Break-up of the commission (gross) incurred to				
procure business furnished as per details below				
Agent	102,080	282,852	88,601	261,238
Brokers	78,914	269,252	53,642	227,950
Corporate Agency	-	28,909	8,737	25,352
Referral	_	334	1,410	1,485
Others (pl.Coins)	609	1,640	(1,102)	98
Gross Commission	181,603	582,987	151,289	516,123



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## FORM NL-7-OPERATING EXPENSES SCHEDULE

## Operating Expenses related to Insurance Business Up to the Quarter Ended 31st December 2015

				(Rs. ' 000 )
	Tota	al	T	otal
Particulars	For Q3	Upto Q3	For Q3	Upto Q3
	2015-16	2015-16	2014-15	2014-15
1 Employees' Remuneration & Welfare Benefits	327,209	823,375	240,616	801,413
2 Travel, Conveyance and Vehicle Running Expenses	15,068	53,175	11,844	60,569
3 Training & Conferences Expenses	44,636	101,084	31,091	37,376
4 Rents, Rates, and Taxes	42,772	120,385	50,861	184,397
5 Repairs	35,312	110,693	32,719	102,984
6 Printing & Stationery	15,918	40,243	12,023	37,417
7 Communication	14,805	43,840	15,053	50,381
8 Legal & Professional Charges	36,048	110,679	27,305	120,953
9 Auditors' Fees , Expenses etc.				
(a) As Auditor	710	2,344	891	2,486
(b) As Adviser or in any other capacity, in respect of				
(i) Taxation Matters	49	199	68	206
(ii) Insurance Matters	-	-	-	-
(iii) Management Services; and	-	-	-	-
(c) in any other capacity	-	-	-	-
10 Advertisement and Publicity	145,796	407,400	138,876	341,910
11 Outsourcing Expenses	31,379	73,221	19,928	55,180
12 Business Support	301,058	903,272	215,781	778,485
13 Interest & Bank Charges	2,567	7,834	2,477	7,151
14 Others	384	1,999	487	5,089
15 Depreciation	18,686	44,749	11,750	34,380
16 Entertainment	600	1,920	978	2,381
17 (Gain)/Loss on Foreign Exchange	(23)	(82)	(114)	(62)
18 Subscription/Membership	2,076	6,585	2,970	6,062
19 Insurance	313	621	82	340
20 Pool Expenses	1,385	4,873	17,938	5,043
21 Service Tax Expenses	7,485	34,438	4,990	9,787
Total	1,044,233	2,892,847	838,614	2,643,928



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FORM NL-8-SHARE CAPITAL SCHEDULE

## Share Capital as on 31st December 2015

		As at	As at
	Particulars	31st December 2015	31st December 2014
1	Authorized Capital	10,000,000	10,000,000
	1,000,000,000 (Previous year 1,000,000,000) Equity Shares of Rs. 10 Each		
2	Issued Capital	7,100,000	7,100,000
	710,000,000 (Previous year 710,000,000) Equity Shares of Rs. 10 Each		
3	Subscribed Capital	7,100,000	7,100,000
	710,000,000 (Previous year 710,000,000) Equity Shares of Rs. 10 Each		
4	Called Up Capital	7,100,000	7,100,000
	710,000,000 (Previous year 710,000,000) Equity Shares of Rs. 10 Each		
	Less: Calls Unpaid	-	-
	Add: Equity Shares Forfeited (Amount originally paid up)	-	-
	Less: Par value of Equity Shares bought back	-	-
	Less: Preliminary Expenses	-	-
	Expenses Including commission or brokerage on	-	-
	underwriting or subscription of shares		
	Total	7,100,000	7,100,000



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## FORM NL-9-PATTERN OF SHAREHOLDING SCHEDULE

## **Share Capital Pattern of Shareholding as on 31st December 2015**

	As at 31st December 2015		As at 31st Dece	mber 2014
Shareholder	Number of Shares	% of Holdings	Number of Shares	% of Holdings
Promoters				
Indian	528,950,000	74.5	528,950,000	74.5
Future Retail Limited	181,050,000		181,050,000	
Shendra Advisory Services Pvt Ltd.	347,900,000		347,900,000	
Foreign	181,050,000	25.5	181,050,000	25.5
Participatie Maatschappij Graafschap Holland N.V.	181,050,000		181,050,000	
Others				
Total	710,000,000	100	710,000,000	100



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FORM NL-10-RESERVE AND SURPLUS SCHEDULE

Reserves and Surplus as on 31st December 2015

	Particulars	As at 31st December 2015	As at 31st December 2014
1	Capital Reserves	-	-
2	Capital Redemption Reserves	-	-
3	Share Premium	-	-
4	General Reserves		
	Less: Debit balance in Profit and Loss Account	-	-
	Less: Amount utilized for Buy - Back	-	-
5	Catastrophe Reserves	-	-
6	Other Reserves	-	-
7	Balance of Profit in Profit & Loss Account	-	-
	Total	-	-



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FORM NL-11-BORROWINGS SCHEDULE

## Borrowings as on 31st December 2015

	Particulars	As at 31st December 2015	As at 31st December 2014
1	Debenture/Bonds	-	-
2	Banks	-	-
3	Financial Institutions	-	-
4	Others	-	-
	Total	-	-

# Future Generali India Insurance Company Limited TOTAL INSURANCE SOL



IRDAI Registration No 132. dated 4th September, 2007 CIN: U66030MH2006PLC165287

## FORM NL-12-INVESTMENT SCHEDULE

## Investments as on 31st December 2015

		(Rs. '000)
Particulars	As at	As at
1 attentars	31st December 2015	31st December 2014
Long Term Investments		
1. Government Securities and Government guaranteed bonds		
including Treasury Bills	7,284,165	6,570,098
2. Other Approved Securities	-	-
3. Other Investments		
(a) Shares		
(aa) Equity	-	-
(bb) Preference	-	-
(b) Mutual Funds	-	-
(c) Derivative Instruments	-	-
(d) Debentures / Bonds	6,454,975	6,428,661
(e) Other Securities	124,500	174,500
(f) Subsidiaries	-	-
(g) Investment properties - Real Estate	-	-
4. Investments in Infrastructure & Social Sector	4,650,629	4,438,121
5. Other than Approved Investments	231,854	
Total Long Term Investment	18,746,123	17,611,380
Short Term Investments		
1. Government Securities and Government guaranteed bonds		
including Treasury Bills	-	104,845
2. Other Approved Securities	-	-
3. Other Investments	-	-
(a) Shares	-	-
(aa) Equity	238,817	183,462
(bb) Preference	-	-
(b) Mutual Funds	605,973	701,818
(c) Derivative Instruments	-	-
(d) Debentures / Bonds	99,985	199,984
(e) Other Securities	50,000	274,527
(f) Subsidiaries	-	-
(g) Investment properties - Real Estate	-	-
4. Investments in Infrastructure & Social Sector	18,369	177,126
5. Other than Approved Investments	15,525	102,431
Total Short Term Investment	1,028,669	1,744,193
Total	40 554 505	40 OFF FEO
Total	19,774,792	19,355,573



IRDAI Registration No 132. dated 4th September, 2007 CIN: U66030MH2006PLC165287

FORM NL-13-LOANS SCHEDULE

## Loans as on 31st December 2015

			(Rs. 1000)
		As at	As at
Pa	rticulars		
		31st December 2015	31st December 2014
1.	Security - Wise Classification		
	Secured	-	-
	(a) On Mortgage of Property		
	(aa) In India	-	-
	(bb) Outside India	-	-
	(b) On Shares, Bonds, Government Securities	-	-
	(c) Others	-	-
	Unsecured	-	-
	Total	-	-
2.	Borrower - Wise Classification		
	(a) Central and State Governments	-	-
	(b) Banks and Financial Institutions	-	-
	(c) Subsidiaries	-	-
	(d) Industrial Undertakings	-	-
	(e) Others	-	-
	Total	-	-
3.	Performance - Wise Classification		
	(a) Loans classified as standard		
	(aa) In India	-	_
	(bb) Outside India	-	_
	(b) Non - Performing Loans less Provisions		
	(aa) In India	-	_
	(bb) Outside India	-	_
	Total	-	-
4.	Maturity - Wise Classification		
	(a) Short - Term	-	-
	(b) Long - Term	-	-
	Total	-	-
			i e e e e e e e e e e e e e e e e e e e



IRDAI Registration No 132. dated 4th September, 2007 CIN: U66030MH2006PLC165287

FORM NL-14-FIXED ASSETS SCHEDULE

## Fixed Assets as on 31st December 2015

		Cost/G	ross Block			Depr	eciation		Net B	lock
Particulars	As at 31st March 2015	Additions Deducti		As at 30th Sept 2015	As at 31st March 2015	For the Period	On Sales / Adjustments	As at 30th Sept 2015	As at 30th Sept 2015	As at 30th Sept 2014
Intangibles - Computer Softwares	213,218	28,524	-	241,742	196,058	11,391	-	207,449	34,293	9,905
Land-Freehold	-	-	-	-	-	-	-	-	-	-
Leasehold Improvements	152,235	6,705	9,215	149,725	99,397	14,879	9,215	105,061	44,664	42,681
Buildings	-	-	-	-	-	-	-	-	-	-
Furniture & Fittings	39,472	2,285	717	41,040	33,469	2,048	717	34,800	6,240	16,225
Information & Technology Equipment	136,947	37,966	43	174,870	121,222	11,897	43	133,076	41,794	18,344
Vehicles	2,272	-		2,272	2,272	-	-	2,272	-	38
Office Equipment	81,803	5,362	5,380	81,785	66,638	4,534	5,380	65,792	15,993	14,083
Others	-	-	-	-	-	-	-	-	-	-
Total	625,947	80,842	15,355	691,434	519,056	44,749	15,355	548,450	142,984	101,276
Work in progress									19,501	22,163
<b>Grand Total</b>	625,947	80,842	15,355	691,434	519,056	44,749	15,355	548,450	162,485	123,439
Previous Year	603,360	23,267	18,092	608,535	489,518	34,380	16,639	507,259	123,439	

# Future Generali India Insurance Company Limited TOTAL INSURANCE SO



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FORM NL-15-CASH AND BANK BALANCE SCHEDULE

## Cash and Bank Balances as on 31st December 2015

		(KS, 000)
Particulars	As at	As at
ratticulais	31st December 2015	31st December 2014
1. Cash (including cheques, drafts and stamps)	1,007	838
2. Bank Balances		
(a) Deposit Accounts		
(aa) Short - Term	-	-
(due within 12 months)		
(bb) Others	-	-
(b) Current Accounts	613,839	374,164
(c) Others	-	-
3. Money at Call and Short Notice		
(a) With Banks	-	-
(b) With Other Institutions	-	-
4. Others	-	-
Total	614,846	375,002
Balances with non-scheduled banks included in 2 or 3 above	-	-
Cash and Bank Balances		
In India	614,846	375,002
Outside India	-	-



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FORM NL-16-ADVANCES AND OTHER ASSETS SCHEDULE

## Advances and Other Assets as on 31st December 2015

(Rs. '000)

		(112. 000)
Particulars	As at 31st December 2015	As at 31st December 2014
Advances		
1. Reserve Deposits with ceding Companies	_	-
2. Application Money for Investments	_	-
3. Prepayments	33,304	15,715
4. Advances to Directors/Officers	_	-
5. Advance Tax Paid and Taxes Deducted at Source	136,937	171,672
(Net of provision for taxation)		
6. Others	_	-
7. Other Deposits	83,195	93,988
8. Advances to Employees	3,571	3,379
9. Advances recoverable in cash or kind	41,057	51,557
10. Unutilised Service Tax (net)	119,943	159,392
Total (A)	418,007	495,703
Other Assets		
1. Income accrued on Investments	620,008	686,701
2. Outstanding Premiums	130,495	56,181
3. Agents' Balances	1,060	1,051
4. Foreign Agencies' Balances	_	-
5. Due from other entities carrying on insurance business	1,644,640	396,036
6. Due from Subsidiaries / Holding Company	_	-
7. Deposit With Reserve Bank Of India	_	-
[Pursuant to section 7 of Insurance Act, 1938]		
8. Others		
Investment Receivable	101,622	1,549
MAT Credit Entitlement	102,443	108,296
Total (B)	2,600,268	1,249,814
Total (A+B)	3,018,275	1,745,517

Note: Outstanding premium contains amount receivable against Bank Guarantee



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## FORM NL-17-CURRENT LIABILITIES SCHEDULE

## Current Liabilities as on 31st December 2015

Particulars	As at	As at
rarticulars	31st December 2015	31st December 2014
1. Agents Balances	51,709	58,798
2. Balances due to other Insurance Companies	1,162,196	953,019
3. Deposits held on Reinsurance ceded	-	-
4. Premiums received in advance	116,639	-
5. Unallocated Premium	741,458	332,345
6. Sundry Creditors	1,172,280	788,397
7. Due to Subsidiaries / Holding Company	-	-
8. Claims Outstanding	10,561,057	9,016,274
9. Due to Officers / Directors	-	-
10. Unclaimed amount of Policyholders	64,554	61,952
11. Statutory Dues	102,172	137,121
Total	13,972,065	11,347,906



IRDAI Registration No 132. dated 4th September, 2007

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FORM NL-18-PROVISIONS SCHEDULE

## Provisions as on 31st December 2015

		, ,
Particulars	As at	As at
r articulars	31st December 2015	31st December 2014
1. Reserve for Unexpired risk	4,969,039	5,394,354
2. For Taxation	-	108,296
(less advance tax paid and taxes deducted at source)		
3. Deferred Tax	-	-
4. For Proposed Dividends	-	-
5. For Dividend Distribution Tax	-	-
6. Others	-	-
Provision - Bonus & Employees benefits	110,037	178,607
Total	5,079,076	5,681,257



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FORM NL-19 MISC EXPENDITURE SCHEDULE

Miscellaneous Expenditure (to the extent not written off or adjusted) as on 31st December 2015

Particulars	As at 31st December 2015	As at 31st December 2014
1. Discount Allowed in issue of shares/Debentures	-	-
2. Others	-	-
Total	-	-



IRDA Registration No 132. dated 4th September, 2007

CIN: U66030MH2006PLC165287

FORM NL-21 - Statement of Liabilities

## As on 31st December 2015

(Rs .in Lacs)

	As on 31st December 2015 As on 31st December 2014											
Description	Reserves for unexpired risks	outstanding claims	IBNR reserves	Total Reserves	Reserves for unexpired risks	outstanding claims	IBNR reserves	Total Reserves				
Fire	4,288	2,563	523	7,374	3,730	2,181	627	6,538				
Marine Cargo Marine	1,778	2,636	819	5,234	1,417	1,702	510	3,629				
Miscellaneous	37,241	49,763	45,293	132,297	42,034	48,228	32,726	122,988				
Motor	32,843	45,407	39,981	118,231	38,024	45,493	30,095	113,613				
Engineering	780	632	465	1,877	791	613	341	1,745				
Aviation	1	1	33	35	0	0	0	0				
Liability	339	71	54	464	318	71	108	497				
Rural Insurance	0	0	0	0	0	0	0	0				
Others	3,278	3,652	4,760	11,690	2,901	2,051	2,181	7,133				
Health Insurance	6,383	1,861	2,153	10,397	6,763	2,078	2,112	10,952				
Total Liabilities	49,690	56,823	48,788	155,301	53,944	54,188	35,975	144,106				



IRDA Registration No 132. dated 4th September, 2007 CIN: U66030MH2006PLC165287

#### FORM NL-22 - Geographical Distribution of Business

#### GROSS DIRECT PREMIUM UNDERWRITTEN FOR THE QUARTER

(Rs in Lakhs)

STATES		ire	Marine	(Cargo)	Marin	e (Hull)	Δνί	ation	Fngin	neering	Motor Ov	n Damage	Motor T	hird Party	Liability	insurance	Personal	l Accident	Medical 1	nsurance		is medical	Cron I	nsurance	All Other M	Miscellaneous	Gran	nd Total
	_	Upto the qtr		Upto the	For the			Upto the qtr		Upto the qtr		Upto the qtr		Upto the qtr	For the	Upto the qtr	For the qtr	Upto the	For the qtr	Upto the qtr	For the qtr	Upto the	For the qtr	Upto the		Upto the qtr		Upto the qtr
Andhra Pradesh	202.93	1,312.67	40.03	173.40	-	-	-	-	122.46	449.53	957.54	2,624.03	406.29	1,226.08	31.09	68.55	40.40	118.11	100.16	206.58	28.76	127.68	-	-	66.52	273.31	1,996.17	6,579.92
Andaman & Nicobar Is.	0.45	0.78	0.30	0.50	-	-	-	-	-	-	7.32	27.87	9.12	29.87	-	-	-	-	-	-	-	0.06	-	-	-	-	17.18	59.09
Assam	1.90	22.12	0.61	2.14	-	-	-	-	0.27	9.36	171.17	445.13	48.63	135.17	0.02	0.12	0.67	2.37	6.92	16.75	-	0.20	28.75	28.97	1.26	10.02	260.20	672.34
Bihar	0.71	2.87	0.25	2.45	-	-	-	-	1.12	12.09	234.12	611.18	76.43	242.07	-	-	1.31	5.34	0.96	4.04	0.10	0.43	-	293.59	9.69	38.23	324.68	1,212.29
Chandigarh	9.10	33.15	-	2.19	-	-	-	-	0.68	2.58	310.40	760.32	96.98	260.42	0.36	1.03	4.54	18.74	6.72	20.64	9.37	43.54	-	-	10.05	65.36	448.20	1,207.96
Chhattisgarh	6.57	23.57	3.00	17.19	-	-	-	-	3.42	11.09	133.69	380.82	74.19	266.01	0.61	1.31	9.19	27.01	24.53	34.48	0.24	1.85	-	-	6.07	32.51	261.50	795.82
Delhi	112.23	955.82	75.05	297.54	-	-		-	104.76	347.72	1,826.52	5,166.45	626.50	1,694.07	29.00	124.04	21.83	165.85	231.85	2,041.10	20.68	89.20	-	-	53.32	352.14	3,101.74	11,233.94
Goa	1.02	3.86	0.10	0.10	-	-	-	-	1.27	1.27	62.81	184.18	22.46	58.45	-	0.31	0.11	0.36	0.15	0.23	0.42	1.64	-	-	0.75	1.89	89.09	252.29
Gujarat	109.66	458.50	126.33	452.07	-	-	-	-	46.40	129.63	1,468.22	3,696.77	511.42	1,433.64	107.00	169.06	99.01	374.99	194.03	656.27	26.78	110.67	-	-	251.70	962.40	2,940.54	8,444.01
Haryana	45.47	175.67	47.55	70.95	-	-	-	-	8.13	21.39	739.28	2,079.64	252.62	740.17	1.03	9.10	4.96	18.15	5.23	16.70	0.68	8.33	102.91	(0.89)	28.51	135.18	1,236.36	3,274.39
Himachal Pradesh	6.18	16.22	-	-	-	-	-	-	-	-	3.38	13.20	7.05	23.42	-	-	-	0.00	-		-	0.37	-	-	13.58	43.14	30.19	96.35
Jammu & Kashmir	2.51	7.60	-	(0.09)	-	-	-	-		-	102.12	292.90	52.01	160.31	-	0.20	0.25	1.39	0.17	1.08	0.09	0.68	-	-	6.07	23.40	163.23	487.47
Jharkhand	2.50	35.58	0.51	10.16	-	-	-	-	12.91	34.04	288.99	713.89	103.29	342.21	-	0.40	0.67	2.11	3.34	7.59	0.05	1.09	30.21	(3.70)	1.67	21.68	444.14	1,165.05
Karnataka	83.54	591.92	19.96	187.81	-	-	-	-	32.42	116.15	1,357.11	3,977.41	491.41	1,489.72	15.27	84.92	10.56	58.97	220.39	539.18	6.34	19.74	0.77	37.17	34.92	159.19	2,272.70	7,262.17
Kerala	23.29	147.78	9.82	22.59	-	-	4.91	14.91	12.83	44.27	404.78	1,323.82	148.69	434.59	6.22	19.50	37.75	89.01	16.99	107.76	6.54	26.69	-	-	68.76	223.28	740.57	2,454.22
Madhya Pradesh	12.10	72.15	29.17	85.28	-	-	-	-	3.04	15.15	391.86	1,028.69	159.28	562.27	1.27	10.03	14.58	76.28	14.60	54.95	1.09	6.61	-	-	45.69	230.38	672.66	2,141.78
Maharasthra	2,103.35	7,744.48	718.37	2,650.69	-	-	-	-	336.56	1,256.42	4,900.76	14,105.84	2,293.35	6,354.38	96.52	571.19	565.01	1,646.85	1,104.58	4,406.64	70.41	323.65	-	-	885.43	3,596.39	13,074.33	42,656.51
Orissa	0.65	4.33	0.11	0.21	-	-	-	-	6.25	17.23	58.23	133.80	33.72	130.89	-	-	0.27	0.59	1.31	2.58	-	0.24	-	-	4.15	38.23	104.68	328.11
Punjab	14.48	51.91	4.08	15.42	-	-	-	-	1.54	4.01	541.35	1,411.94	172.52	543.40	0.34	0.94	2.42	20.25	18.54	49.59	34.26	146.35	-	-	57.45	218.43	846.97	2,462.24
Rajasthan	11.33	36.06	2.71	12.40	-	-	-	-	9.78	27.86	698.64	1,760.86	231.72	616.59	0.54	1.96	(2.66)	13.44	7.27	26.13	6.04	26.44	128.09	652.76	28.31	143.23	1,121.77	3,317.72
Tamil Nadu	300.08	1,106.58	96.00	402.06	-	-		-	36.84	188.50	749.95	2,281.29	316.10	1,064.22	29.48	71.77	163.93	506.85	465.76	735.83	12.71	60.59	-	-	105.15	411.36	2,276.00	6,829.05
Telangana	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		-	
Tripura	0.18	0.56			-	-	-	-	0.33	0.33	2.95	8.79	3.10	25.84	-	-	-	0.00	0.02	3.75	-	-	-	-	0.23	0.78	6.81	40.04
Uttar Pradesh	24.73	92.40	26.55	64.74	-	-	_	-	1.54	20.75	803.45	2,223.41	237.84	722.68	0.23	1.04	68.09	359.42	10.13	29.39	0.41	3.11	1,163.29	2,020.50	39.62	139.78	2,375.88	5,677.21
Uttrakhand	13.21	52.35	0.50	0.57	-	-	-	-	0.66	0.99	93.30	270.82	67.16	147.77	0.01	0.08	8.75	22.72	0.14	19.51	-	0.30	-	0.41	12.13	39.54	195.86	555.06
West Bengal	55.91	404.89	19.54	162.71	-	-	-	-	29.92	109.45	542.56	1,467.72	320.20	938.92	2.33	13.79	10.08	47.09	489.70	705.22	7.90	30.60	3.30	-	40.65	205.76	1,522.09	4,086.15
Puducherry	32.48	102.35	1.13	3.37	-	-	-	-	-	-	67.70	205.06	26.94	99.64	-	0.21	0.16	0.44	4.98	4.65	0.13	2.00	-	-	2.78	9.15	136.29	426.88
·	3,176.56	13,456.16	1,221.66	4,636.44	-	-	4.91	14.91	773.13	2,819.82	16,918.18	47,195.83	6,789.01	19,742.80	321.29	1,149.57	1,061.87	3,576.32	2,928.47	9,690.62	233.01	1,032.05	1,457.32	3,028.81	1,774.43	7,374.76	36,659.84	113,718.07



# Future Generali India Insurance Company Limited IRDAI Registration No 132. dated 4th September, 2007

CIN: U66030MH2006PLC165287

FORM NL-23 :Reinsurance Risk Concentration

Date: December 31, 2015

(Rs in Lakhs)

	Reins	surance Risk	Concentration			
			Pren	nium ceded to rein	surers	
S.No.	Reinsurance Placements	No. of reinsurers	Proportional	Non- Proportional	Facultative	Premium ceded to reinsurers / Total reinsurance premium ceded (%)
1	No. of Reinsurers with rating of AAA and above	-	-	-	1	
2	No. of Reinsurers with rating AA but less than AAA	5	431.94	36.77		3.92%
3	No. of Reinsurers with rating A but less than AA	46	1,276.67	636.77	280.39	18.36%
4	No. of Reinsurers with rating BBB but less than A	19	8,229.51	115.86	601.73	74.87%
5	No. of Reinsurers with rating less than BBB	-	-	-	1	0.00%
6	No. of Indian reinsurer other than GIC	11	0.77	-	339.71	2.85%
	Total	81	9,938.88	789.40	1,221.83	100%



IRDAI Registration No 132. dated 4th September, 2007

CIN: U66030MH2006PLC165287

FORM NL-24 - Ageing of Claims

(Rs in Lakhs)

			Ago	eing of Cla	nims			
Sl.No.	Line of Business			No. of claims 1	oaid		Total No. of claims paid	*Total amount of claims paid
		1 month	1 - 3 months	3 - 6 months	6 months - 1 year	> 1 year		
1	Fire	103	58	53	46	32	292	4910.44
2	Marine Cargo	448	282	199	148	63	1140	920.62
3	Marine Hull	0	0	0	0	0	0	0.00
4	Engineering	29	35	43	28	6	141	348.55
5	Motor OD	26094	7279	1606	597	154	35730	10366.60
6	Motor TP	104	201	258	279	623	1465	4476.47
7	Health	11653	2360	346	100	19	14478	3291.46
8	Overseas Travel	33	68	61	15	11	188	60.83
9	Personal Accident	156	399	181	127	100	963	721.55
10	Liability	5	1	1	2	3	12	15.08
11	Crop	308	7	8	14	46	383	4771.91
12	Miscellaneous	188	263	241	158	64	914	1045.99

Note: \* Claims paid inclusion of partial payments



IRDAI Registration No 132. dated 4th September, 2007 CIN: U66030MH2006PLC165287

FORM NL-25 - : Quarterly claims data for Non-Life

### October to December 2015

No. of claims only

Sl. No.	Claims Experience	Fire	Marine Cargo	Marine Hull	Enginee ring		Motor TP	Health	Overseas Travel	Personal Accident	Liability	Crop	Credit	Miscellan eous	Total
1	Claims O/S at the beginning of the period	526	1005	0	887	9351	7008	2078	208	979	41	124	0	1344	23551
2	Claims reported during the period	489	995	0	148	37548	693	15239	135	516	17	989	0	750	57519
3	Claims Settled during the period*	292	1140	0	141	35730	1465	14478	188	963	12	383	0	914	55706
4	Claims Repudiated during the period	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5	Claims closed during the period*	0	0	0	0	0	0	0	0	0	0	0	0	0	0
6	Claims O/S at End of the period	732	930	0	894	11285	6313	3497	176	702	46	741	0	1205	26521
	Less than 3months	351	471	0	104	9286	474	3311	93	251	9	676	0	468	15494
	3 months to 6 months	121	205	0	185	931	532	67	55	93	10	14	0	246	2459
	6months to 1 year	133	107	0	295	567	821	80	15	77	13	16	0	221	2345
	1year and above	127	147	0	310	501	4486	39	13	281	14	35	0	270	6223

<sup>\*</sup>Note: For above claims settled cases inclusion of repudiation and closed without payment



IRDA Registration No 132. dated 4th September, 2007

CIN: U66030MH2006PLC165287

#### FORM KG

Insurance Regulatory and Development Authority (Assets, Liabilities, and Solvency Margin of Insurers) Regulations, 2000

FORM NL-26 - CLAIMS INFORMATION - KG Table I

#### STATEMENT OF SOLVENCY MARGIN (GENERAL INSURERS) AS AT 31st December 2015

Classification: Business within India / Total Business

Table I - REQUIRED SOLVENCY MARGIN BASED ON NET PREMIUM AND NET INCURED CLAIMS

(Rs .in Lacs)

Item No:	Description ( Class Of Business)	Gross Written Premium	Net Written Premium	Gross Claims Incurred	Net Claims Incurred	RSM-1	RSM-2	RSM
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
01	Fire	17,376	4,894	6,861	2,390	1,738	2,058	2,058
02 03	Marine Cargo Marine Hull Miscellaneous:	4,341	3,561	2,640	3,634	712	1,090	1,090
04	Motor	86,825	68,315	49,529	57,204	13,663	17,161	17,161
05	Engineering	3,584	1,367	1,402	745	358	421	421
06	Aviation	9	2	970	34	1	291	291
07	Liability	1,259	640	91	93	189	28	189
08	Rural Insurance	-	-	-	-	-	-	-
09	Others	8,763	6,005	10,100	13,723	1,227	4,117	4,117
10	Health Insurance	14,459	11,832	12,040	11,395	2,366	3,612	3,612
	Total	136,616	96,616	83,633	89,218	20,254	28,778	28,939



# IRDAI Registration No 132. dated 4th September, 2007 CIN: U66030MH2006PLC165287

#### FORM NL-27: OFFICES INFORMATION FOR NON-LIFE

**Date: October 2015 - December 2015** 

Sl. No.	Office Information		Number
1	No. of offices at the beginning of the Qtr		133
2	No. of branches approved during the Qtr		10
3	No. of branches opened during the Qtr	Out of approvals of previous year	5
4	1vo. of branches opened during the Qu	Out of approvals of this year	0
5	No. of branches closed during the Qtr	·	0
6	No of branches at the end of the Qtr		138
7	No. of branches approved but not opened		15
8	No. of rural branches		0
9	No. of urban branches		138

# IRDA Registration No 132. dated 4th September, 2007 CIN: U66030MH2006PLC165287

FORM NL-28- Statement of Investment Assets (General Insurer)

FORM - 3B (Read with Regulation 10)

Statement as on :31st Dec 2015

Statement of Investment Assets (General Insurer)

(Business within India)

Periodicity of Submission : Quarterly

Section I

No	PARTICULARS	SCH	AMOUNT
1	Investments	8	197,747.92
2	Loans	9	-
3	Fixed Assets	10	1,624.85
4	Current Assets		-
	a. Cash and Bank	11	6,148.46
	b. Advances and Other Assets	12	30,182.75
5	Current Liabilities		-
	a. Current Liabilities	13	(139,720.65)
	b. Provisions	14	(50,790.76)
	c. Misc Exp not written Off	15	-
	d. Debit Balance of P and L A/c		25,809.18
	Application of Funds as per Balance Sheet (A)		71,001.75

	Less: Other Assets	SCH	AMOUNT
1	Loans (If Any)	9	-
2	Fixed Assets (If Any)	10	1,624.85
3	Cash and Bank Balance (If any)	11	6,148.46
4	Advances and Other Assets (If Any)	12	30,182.75
5	Current Liabilities	13	(139,720.65)
6	Provisions	14	(50,790.76)
7	Misc Exp not written Off	15	
8	Debit Balance of P and L A/c		25,809.18
		TOTAL(B)	(126,746.17)

'Investment Assets ' as per FORM 3B

(A-B)

197,747.92

Section II

	Investment Assets	Reg. %	SH		PH	Book Value	0/0	FVC	Total	Market Value
No	D.					(SH + PH)	Actual	Amount		
			Balance	FRSM*						
			(a)	(b)	(c)	d = (b + c)	(e)	(f)	(g)=(d+f)	(h)
1	Central Government Securities	Not Less than 20%			55,407.40	55,407.40	28.02		55,407.40	54,838.32
	Central Govt Sec, State Govt Sec or Other Approved Securities	Not Less than 30%			72,841.65	72,841.65	36.84		72,841.65	72,356.51
3	Investment subject to Exposure Norms									
	a) Housing and Loans to SG for housing and FFE	Not Less than 5%								
	1. Approved Investments			10,509.39	13,221.23	23,730.62	12.00		23,730.62	23,899.21
	2. Other Investments									
	b) Infrastructure Investments	Not Less than 10%								
	1. Approved Investments			19,688.02	27,050.12	46,738.14	23.64	(48.17)	46,689.97	46,932.29
	2. Other Investments			7.54		7.54	0.00	0.10	7.64	
	c) Approved Investments	Not Exceeding 55%	2.54	25,893.47	26,068.78	51,964.78	26.28	47.10	52,011.88	53,462.28
	d) Other Investments	Not exceeding 55%		2,463.44		2,463.44	1.25	2.73	2,466.16	2,483.11
	Total Investment Assets	100%	2.54	58,561.85	139,181.78	197,746.17	100.00	1.75	197,747.92	199,133.40



PART - A (Rs in Lakhs)



IRDA Registration No 132. dated 4th September, 2007 CIN: U66030MH2006PLC165287

FORM NL-29 - Detail regarding debt securities

As on 31st Dec 2015

(Rs in Lakhs)

			Detail Regar	ding debt securi	ties			
		MARKET	VALUE			Book '	Value	
	As at 31st Dec 2015	As % of total for this class	As at 31st Dec 2014	As % of total for this class	As at 31st Dec 2015	as % of total for this class	As at 31st Dec 2014	as % of total for this class
Break down by credit rating								
AAA rated	77,141.46	40.90	78,511.82	42.49	76,605.04	40.92	75,751.07	42.34
AA or better	36,768.10	19.50	44,912.71	24.31	35,450.84	18.94	42,673.27	23.85
Rated below AA but above A	2,335.49	1.24	-	-	2,318.54	1.24	-	-
Rated below A but above B	-	-	-	-	-	-	-	-
Any other (Sovereign Rating)	72,356.51	38.36	61,331.62	33.20	72,841.65	38.91	60,490.14	33.81
Total	188,601.56	100.00	184,756.16	100.00	187,216.08	100.00	178,914.48	100.00
BREAKDOWN BY RESIDUALMATURITY								
Up to 1 year	1,000.84	0.53	4,541.11	2.46	999.85	0.53	4,545.68	2.54
more than 1 year and upto 3years	7,479.49	3.97	5,144.09	2.78	7,397.52	3.95	5,111.02	2.86
More than 3 years and up to 7 years	59,358.05	31.47	62,814.27	34.00	58,241.65	31.11	60,810.59	33.99
More than 7 years and up to 10 years	55,129.01	29.23	75,909.69	41.09	54,325.73	29.02	73,552.19	41.11
above 10 years	65,634.17	34.80	36,347.00	19.67	66,251.32	35.39	34,895.00	19.50
Total	188,601.56	100.00	184,756.16	100.00	187,216.08	100.00	178,914.48	100.00
Breakdown by type of the issurer								
a. Central Government	56,309.08	29.86	44,525.73	24.10	56,911.09	30.40	44,012.45	24.60
b. State Government	16,047.43	8.51	16,805.89	9.10	15,930.57	8.51	16,477.69	9.21
c. Corporate Securities	116,245.05	61.64	123,424.53	66.80	114,374.43	61.09	118,424.34	66.19
Total	188,601.56	100.00	184,756.16	100.00	187,216.08	100.00	178,914.48	100.00

#### Note

- 1. In case of a debt instrument is rated by more than one agency, then the lowest rating will be taken for the purpose of classification.

  2. Market value of the securities will be in accordance with the valuation method specified by the Authority under Accounting/ Investment regulations.

IRDAI Registration No 132. dated 4th September, 2007 CIN: U66030MH2006PLC165287



FORM NL-30 Analytical Ratios

Date: As at December 31, 2015

Sl.No Particular Total					
		For Q3 2015-16	Upto Q3 2015-16	For Q3 2014-15	Upto Q3 2014-15
1	Gross Direct Premium Growth Rate	-16%	-2%	31%	21%
	Fire	29%	21%	-33%	-1%
	Marine	25%	10%	1%	6%
	Accident	5%	13%	-19%	-21%
	Health	-21%	0%	-28%	-5%
	Engineering	-4%	-2%	-11%	-6%
	Aviation	55%	372%	NA	NA
	Liability Motor (OD)	-9% 6%	-16% 9%	-12% 18%	15% 19%
	Motor (OD) Motor (TP)	7%	9%	16%	20%
	Motor (Total)	7%	9%	17%	20%
	Workmen Compensation	4%	7%	24%	11%
	Others	-73%	-55%	599%	133%
	Miscellaneous (Total)	-19%	-5%	39%	25%
2	Gross Direct Premium to Net Worth	0.77	2.45	0.90	2.48
3	Growth rate of Net Worth	-1%	-1%	19%	19%
4	Net Retention Ratio	65%	66%	66%	71%
	Fire	19%	25%	20%	25%
	Marine	85%	83%	86%	76%
	Accident	90%	87%	83%	84%
	Health	71%	72%	63%	71%
	Engineering Aviation	40% 21%	42% 17%	24%	33%
	Aviation Liability	39%	47%	50%	41%
	Motor (OD)	63%	64%	95%	95%
	Motor (TP)	95%	95%	95%	95%
	Motor (Total)	72%	74%	95%	95%
	Workmen Compensation	95%	95%	76%	89%
	Others	40%	48%	21%	26%
	Miscellaneous (Total)	69%	71%	69%	76%
5	Net Commission Ratio	4%	2%	0%	1%
	Fire	-2%	-5%	-2%	-16%
	Marine	13%	14%	8%	12%
	Accident	11%	10%	9%	10%
	Health	0%	1%	-2%	1%
	Engineering	-8%	-10%	-40%	-23%
	Aviation	-10%	-18%	-567%	-567%
	Liability Motor (OD)	16% 7%	20% 3%	20% 5%	21% 5%
	Motor (OD) Motor (TP)	0%	0%	-1%	-1%
	Motor (Total)	4%	2%	3%	3%
	Workmen Compensation	8%	8%	10%	8%
	Others	-10%	-8%	-31%	-28%
	Miscellaneous (Total)	3%	2%	0%	1%
6	Expense of Management to Gross Direct Premium	35%	31%	24%	28%
7	Expense of Management to Net Written Premium	53%	47%	35%	38%
8	Net Incurred Claims to Net Earned Premium	82%	82%	80%	75%
9	Combined Ratio	131%	123%	110%	108%
10	Technical Reserves to Net Premium Ratio	6.70	2.09	5.15	1.75
11	Underwriting Balance Ratio	(0.26)	(0.20)	(0.09)	(0.08)
12	Operating Profit Ratio	-12%	-6%	4%	3%
13	Liquid Assets to Liabilities Ratio	0.11	0.11	0.15	0.15
14	Net Earning Ratio Return on Net Worth Ratio	-8% -4%	-1%	8% 5%	8% 14%
15	Retain on thet worth Ratio	-4%		5%	14%
16 17	Available Solvency argin Ratio to Required Solvency Margin Ratio  NPA Ratio	1.53	1.53	1.63	1.63
	Gross NPA Ratio	NA	NA	NA	NA
	Net NPA Ratio	NA	NA	NA	NA
Equi	ty Holding Pattern				
1	(a) No. of shares		710,000,000		710,000,000
2	(b) Percentage of shareholding (Indian / Foreign)		74.5%; 25.5%		74.5%; 25.5%
3	(c) %of Government holding (in case of public sector insurance		NA		NA
-	companies)				
4	(a) Basic and diluted EPS before extraordinary items (net of tax expense) for the period (not to be annualized)		-0.04		0.88
5	(b) Basic and diluted EPS after extraordinary items (net of tax expense) for the period (not to be annualized)		-0.04		0.88
6	(iv) Book value per share (Rs)		6.37		6.44



IRDA Registration No 132. dated 4th September, 2007 CIN: U66030MH2006PLC165287

FORM NL-31 - Related Party Transactions

Date: As at December 31, 2015

(Rs in '000)

#### **Related Party Transactions**

		Natura of Balada adda adda dha	Description of Towns of the sections of		Consideration p	aid/received*	
Sl.No	Name of the Related Party	Nature of Relationship with the Company	Description of Transactions/ Categories	For the quarter ended 31st Dec 2015	up to the Quarter ended 31st Dec 2015	Correspodning quarter of the preceeding year	up to the Quarter of the prceeding year
1	Future Retail Limited	Joint Venture Promoter	Rent & Maintenance for premises hired	-	-	-	-
			Operating expenses	-	-	1,405	1,410
			Insurance Premium received	0	789	-	924
			Insurance Claims paid	11	11	82	342
			Deposit Received	0	(200)		
2	Generali Assicurazioni Generali SPA	Promoter Group Co.	Reinsurance premium ceded	91,094	346,405	123,448	353,253
			Commission on reinsurance ceded	15,049	60,025	20,569	59,782
			Claims recovery on reinsurance	158,112	348,337	64,139	270,551
3	Participatie Maatschappij Graafschap Holland N.V.	Joint Venture Promoter	NA	Nil	Nil	Nil	Nil
4	Shendra Advisory Services Private Limited	Joint Venture Promoter	NA	Nil	Nil	Nil	Nil
5	K G Krishnamoorthy Rao	MD & CEO	Remuneration for the period	12,751	23,812	10,674	18,778
	,		Insurance Premium received	-	-	-	31
			1		Į.	ı	
6	Future Generali India Life Insurance Co. Ltd.	Enterprise owned by Major Shareholders	Operating expenses	(564)	7,228	4,974	17,586
		·	Other transactions	0	306	(278)	(257)
			Settlement paid/ (received)	5,000	5,000		
			Insurance Premium Received	11	85	4	114
			Insurance Claims Paid	-	-	-	-
			Insurance Premium Paid	-	-	-	2,333
7	M/s Europ Assistance India Private Limited	Common Directors	Operating expenses	3,286	3,286	-	-
			Insurance Premium Received	71	71	-	-
			Insurance Claims Paid	49,321	49,321	-	-





Date: October 2015 to December 2015

IRDAI Registration No 132. dated 4th September, 2007

CIN: U66030MH2006PLC165287

FORM NL-32- Products Information

## **Products Information**

List below the products and/or add-ons introduced during the period

5	Sl. No.	I Name of Product I (o Ket No I		IRDA Ref.no.	Class of Business*	Category of product		Date IRDA confirmed filing/ approval	
	1	NIL	NIL	NIL	NIL	NIL	NIL	NIL	



IRDA Registration No 132. dated 4th September, 2007

CIN: U66030MH2006PLC165287

FORM NL-33 - SOLVENCY MARGIN - KGII

## FORM KG

Table II - Statement of Available Solvency Margin and Solvency Ratio as on 31st December 2015

(Rs .in Lacs)

Item	Description	Notes No.	Amount
(1)	(2)	(3)	(4)
01	Available Assets in Policyholders' Funds:		176,149
	Deduct:		
02	Liabilities		176,149
03	Other Liabilities		-
04	Excess in Policyholder's fund		-
05	Available Assets in Shareholders Funds:		58,562
	Deduct:		
06	Other Liabilities		14,362
07	Excess in Shareholder's fund		44,200
08	Total ASM (04)+(07)		44,200
09	Total RSM		28,939
10	Solvency Ratio (Total ASM / Total RSM)		1.53



IRDA Registration No 132. dated 4th September, 2007 CIN: U66030MH2006PLC165287

FORM NL- 34: Board of Directors & Key Person

Date: October 2015 - December 2015

Sl. No.	Name of person	Role/designation	Details of change in the period
1	Mr. G.N Bajpai	Chairman	Nil
2	Mr. Kishore Biyani	Director	Nil
3	Mr. Vijay Biyani	Director	Nil
4	Mr. Ooi Teik Chong	Director	Nil
5	Mr. Dario Pieralisi	Director	Nil
6	Mr. Krishan Kant Rathi	Director	Nil
			Appointed as an Additional Director on
7	Mr. John Inniss Howell	Director	30.10.2015
8	Ms. Bhavna Doshi	Independent Director	NII
9	Dr. Devi Singh	Independent Director	Nil
10	Mr. K.G. Krishnamoorthy Rao	Managing Director & CEO	Nil
11	Mr. Easwara Narayanan	Chief Operating Officer	Nil
12	Mr. Srinivasan Venugopalan	Chief Financial Officer	NII
13	Mr. Neel Chheda	Head Actuary	NII
14	Mr. Milan P. Shirodkar	Chief of Investments	Nil
15	Mr. Prashant Chikhal	Chief of Internal Audit	Nil
16	Mr. Raghavendra Rao	Head Retail Sales	Nil
17	Mr. Deepak Prasad	Head - Corporate Sales	Nil
18	Mr. Ajay Panchal	Head - Risk Management	Nil
19	Mr. Manish Pahwa	Company Secretary & Principal Compliance Officer	Nil

Key Persons as defined in IRDA Registration of Companies, Regulations 2000 & Guidelines issued by IRDA on October 09, 2013



IRDAI Registration No 132. dated 4th September, 2007 CIN: U66030MH2006PLC165287

FORM NL-35- NPA's

Form 7A - Details of Investment Portfolio *STATEMENT AS ON: December 31 2015* 

Periodicity of Submission : Quarterly

		Intere	est rate							Has	there been a	ny principal wai	ver?	
1 2	Instrument	-	Total O/S (Book	Principal (Book	`	1	Interest due from		Rolled Over?		Board Approval ref	Classification	Provision (%)	Provision (Rs)
	•						NOT APPL	ICABLE						

# IRDAI Registration No 132. dated 4th September, 2007 CIN: U66030MH2006PLC165287

FORM NL-36- Yield on Investments Form 1 - (Read with Regulation 10)

Statement of Investment and Income on Investment Periodicity of Submission : Quarterly

GENERALI
TOTAL INSURANCE SOLUTIONS

Statement as on : December 31, 2015

No.	Category of Investment	Category		(	Current Quarter			Year To Date(Current Year)				Year to date(Previous Year)					
		Code	Investment	t (Rs)	Income on	Gross	Net	Investm	ent (Rs)	Income on	Gross	Net	Investmen	it (Rs)	Income on	Gross	Net
			Book Value	Market Value	Investment (Rs)	Yield	Yield %	Book Value	Market Value	Investment (Rs)	Yield %	Yield %	Book Value	Market Value	Investment (Rs)	Yield %	Yield
1	A Central Government Securities A1 Central Government Bonds	CGSB	56.022.38	54,838.32	1,115.20	1.99	1.99	49.460.13	54,838.32	3,561.50	7.20	7.20	39,190,69	40,930.71	2.826.70	7.21	7.21
3	A2 Special Deposits	CSPD	0.00	0.00	0.00	0.00	0.00	49,460.13	0.00	0.00	0.00	0.00	0.00	40,930.71	2,826.70	0.00	0.00
4	A3 Deposit under Sec 7 of A4 Treasury Bills	CDSS CTRB	0.00	0.00	0.00	0.00	0.00	1,772.39	0.00	44.16 0.00	2.49	2.49	1,772.55	1,696.85	91.71 0.00	5.17	5.17
6	B Government Securities / Other		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
7	B1 Central Government B2 State Government Bonds/	CGSL SGGB	0.00 17,341.46	0.00 16,047.43	0.00 379.06	0.00 2.19	0.00 2.19	0.00 18,191.39	0.00 16,047.43	0.00 1,439.62	0.00 7.91	0.00 7.91	0.00 17,688.71	0.00 16,805.89	0.00 1,267.09	0.00 7.16	0.00 7.16
9	B3 State Government Guaranteed	SGGL	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
10	B4 Other Approved Securities B5 Guaranteed Equity	SGOA SGGE	1,502.94	1,470.76 0.00	29.10 0.00	1.94 0.00	1.94	3,797.68 0.00	1,470.76 0.00	381.10 0.00	10.03	10.03	6,845.55 0.00	8,323.66 0.00	520.03 0.00	7.60 0.00	7.60
12	C Housing and Loans to State																
13	C1 Loans to State Govt. for C2 Loans to State Govt. for Fire	HLSH	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
15	C3 Term Loan -	HTLH HTLN	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
17		HMBS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
18 19	C6 Bonds/ Debentures/ CPs/ C7 Bonds/ Debentures issued by	HDPG HTHD	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
20	C8 Bonds/Debentures issued by	HTDN	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
21	C9 Bonds/Debentures issued by Authority constituted under any	HTDA	20,638.59	21,311.46	551.81	2.67	2.67	18,005.20	21,311.46	1,444.22	8.02	8.02	11,778.39	15,242.69	836.86	7.11	7.11
22	C10 Bonds/Debentures issued by C11 Bonds/Debentures issued by	HFHD HFDN	2,761.91 0.00	2,587.76 0.00	48.94 0.00	1.77 0.00	1.77	2,097.28 0.00	2,587.76 0.00	57.17 0.00	2.73 0.00	2.73 0.00	0.00	0.00	0.00	0.00	0.00
24	C12 Bonds/Debentures issued by	HFDA	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
25	Authority constituted under any C13Debentures / Bonds / CPs /	HODS	0.00	0.00	0.00	0.00	0.00	509.15	0.00	22.23	4.37	4.37	0.00	0.00	0.00	0.00	0.00
26 27	D Infrastructure Investments D1 Infrastructure - Other	ISAS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
28	D2 Infrastructure - PSU - Equity	ITPE	16.95	20.92	0.00	0.00	0.00	27.46	20.92	0.04	0.13	0.13	39.88	77.30	2.15	5.39	5.39
29 30	D3 Infrastructure - Corporate D4 Infrastructure - PSU - Equity	ITCE IENQ	248.97	162.77 0.00	-18.49 0.00	-7.43 0.00	-7.43 0.00	233.54	162.77 0.00	-19.67 0.00	-8.42 0.00	-8.42 0.00	88.69 0.00	196.58 0.00	15.33 0.00	17.28 0.00	17.29
31	D5 Infrastructure - Equity and	IEUQ	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
32	D6 Infrastructure - Equity and D7 Infrastructure - Securitised	IEPG IESA	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
34	D8 Infrastructure - Debenture/	IDPG	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
35 36	D9 'Infrastructure - Infrastructure D10 Infrastructure - PSU -	IDDF	1,000.00 20,616.78	1,004.60 22,167.12	21.74 432.27	2.17 2.10	2.17 2.10	1,000.00 21,223.86	1,004.60 22,167.12	29.78 1,922.56	2.98 9.06	2.98 9.06	0.00 22,208.43	0.00 23,143.86	0.00 1,507.87	0.00 6.79	6.79
37	D11 Infrastructure - PSU - CPs	IPCP	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
38	D12 Infrastructure - Other D13 Infrastructure - Other	ICTD ICCP	17,520.83 0.00	18,106.18 0.00	496.22 0.00	2.83 0.00	2.83 0.00	23,267.37	18,106.18 0.00	2,122.59 0.00	9.12 0.00	9.12 0.00	23,017.11	24,763.77 0.00	1,778.45 0.00	7.73 0.00	7.73
40		ILWC	0.00	0.00	0.00	0.00 1.78	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
42	D15 Infrastructure - PSU - D16 Infrastructure - Other	IPFD ICFD	6,033.90	5,470.71 0.00	107.50 0.00	0.00	1.78	5,687.36 0.00	5,470.71 0.00	115.61 0.00	2.03 0.00	2.03 0.00	0.00	0.00	0.00	0.00	0.00
43	D17 Infrastructure - Equity E Approved Investment Subject	IOEQ	7.54	7.64	0.00	0.00	0.00	16.68	7.64	-5.02	-30.10	-30.10	11.61	0.00	0.55	4.70	4.70
45		EAEQ	222.24	118.50	-17.64	-7.94	-7.94	245.54	118.50	-20.16	-8.21	-8.21	65.77	118.57	21.81	33.16	33.16
46	E2 Corporate Securities E3 PSU-(Approved Investments) -	EACE ETPE	1,926.47	2,269.68	11.43	0.59	0.59	2,219.00	2,269.68	65.11 0.00	2.93	2.93	548.73 0.00	1,716.05	77.39 0.00	14.10	14.10
48	E4 Corporate Securities	ETCE	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
49 50	E5 Corporate Securities E6 PSU - Equity Shares -	EEUO EEUO	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
51	E7 Equity Shares - Companies	EFES	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
52 53	E8 Equity Shares (incl. Equity E9 Corporate Securities - Bonds -	EEPG EPBT	0.00 43,871.58	0.00 43,261.74	0.00 1,403.14	0.00 3.20	0.00 3.20	0.00 47,743.40	0.00 43,261.74	0.00 4,129.76	0.00 8.65	0.00 8.65	0.00 42,558.53	0.00 53,848.73	0.00 3,240.23	0.00 7.61	0.00 7.61
54	E10 Corporate Securities - Bonds -	EPBF	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
55 56	E11 Corporate Securities E12 Corporate Securities	EPNQ ECIS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
57 58	E13 Corporate Securities	ECOS EDPG	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
59	E14 Corporate Securities - E15 Corporate Securities	ECDI	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
60 61	E16 Investment Properties - E17 Loans - Policy Loans	EINP ELPL	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
62	E18 Loans Secured Loans -	ELMI	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
63 64	E19 Loans Secured Loans - E20 Deposits - Deposit with	ELMO ECDB	0.00 1.858.04	0.00 1.745.00	0.00 54.80	0.00 2.95	0.00 2.95	0.00 1.841.00	0.00 1.745.00	0.00 160.49	0.00 8.72	0.00 8.72	0.00 4.398.35	0.00 3.995.00	0.00 357.39	0.00 8.13	0.00
65	E21 Deposits - CDs with	EDCD	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
66 67	1	ECMR ECBO	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
68	E24 Commercial Papers issued by	ECCP	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	476.76	495.27	36.67	7.69	7.69
69 70	E25 Application Money E26 Deposit with Primary	ECAM EDPD	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
71	E27 Perpetual Debt Instruments	EUPD	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
72 73	E29 Perpetual Non-Cum.	EPPD EUPS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
74		EPPS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.0
75	P.Shares and Redeemable	EFDS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.0
76	E32 Mutual Funds - Gilt/ G Sec/	EGMF	3,212.45	6,059.73	84.85	2.64	2.64	4,008.97	6,059.73	323.06	8.06	8.06	2,145.04	7,018.18	200.95	9.37	9.3
77 78	E33 Mutual Funds - (under F Other than Approved Securities	EMPG	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.0
79	F1 Other than Approved	OBPT	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.0
80 81	F2 Other than Approved F3 Other than Approved	OBPF OESH	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00 15.52	0.00	0.00 3.02	0.00 19.47	0.0 19.4
82 83	17 ( 17	OEPG OLDB	0.00	0.00	0.00	0.00 2.48	0.00 2.48	0.00	0.00 2,335.49	0.00 93.52	0.00	0.00 4.03	0.00	0.00	0.00	0.00	0.0
84	F6 Debentures/ Bonds/ CPs/	ODPG	2,317.95 0.00	2,335.49 0.00	57.41 0.00	0.00	0.00	2,317.80 0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.0
85 86	F7 Commercial Papers	OACP OPSH	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.0
87		OVNF	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.0
88 89	F10 Other than Approved F11 Other than Approved	OSLU	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.0
90	F12 Mutual Funds - Debt/	OMGS	254.42	147.62	4.67	1.84	1.84	904.36	147.62	77.66	8.59	8.59	1,152.74	1,024.31	103.96	9.02	9.0
91 92	,	OMPG OCDI	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.0
93	F15 Securitised Assets	OPSA	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.0
94	1 7	OEPU	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	F17 Investment properties -						00	00			2.00						5.00



Chief of Finance

IRDAI Registration No 132. dated 4th September, 2007 CIN: U66030MH2006PLC165287

FORM NL-37- Downgrading of Investments FORM-2 - (Read with Regulation 10)

Statement of Down Graded Investments

PART-A

Periodicity of Submission : Quarterly

Statement as on December 31, 2015

(Rs in Lakhs)

No.	Name of the Security	COI	Amount	Date of	Rating Agency	Original	Current	Date of	Remarks
				Purchase		Grade	Grade	Downgrade	
Α	During the quarter								
В	As on Date								
1	9.60% Hindalco Industries Ltd (mat date 2nd Aug 2022)	OLDB	196.11	02/06/2014	CRISIL	AA	AA-	04/08/2015	NA
2	9.55% Hindalco Industries Ltd (mat date 25th Apr 2022)	OLDB	2,122.44	28/10/2014	CRISIL	AA	AA-	04/08/2015	NA

#### **CERTIFICATION**

CERTIFICATION	
Certified that the information given herein are correct, complete and nothing has been concealed or suppressed, to the be	est of my knowledge and belief.
Date:	
	Signature :
	Full Name : Srinivasan Venugopalan

#### Note:

- 1 Provide Details of Down Graded Investments during the Quarter.
- 2 Investments currently upgraded, listed as Down Graded during earlier Quarter shall be deleted from the Cumulative listing.
- 3 FORM-2 shall be prepared in respect of each fund. In case of ULIP FORM 1 shall be prepared at Segregated Fund (SFIN) level and also at consolidated level.
- 4 Category of Investment (COI) shall be as per INV/GLN/001/2003-04



IRDAI Registration No 132. dated 4th September, 2007

CIN: U66030MH2006PLC165287

FORM NL-38- Quarterly Business Returns

Date: Apr 2015- Jun 2015

(Rs in Lakhs)

		Current	Current Quarter		Same Quarter previous year		Upto the period		Same period of the previous year	
Sl.No.	Line of Business	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	
1	Fire	3,176.56	14242	2,729.04	10284	13,456.16	46505	11,235.98	33631	
2	Cargo & Hull	1,221.66	5468	974.65	3407	4,636.44	15381	4,221.04	10825	
3	Motor TP	6,789.01	5696	6,032.71	8200	19,742.80	19766	17,641.92	22294	
4	Motor OD	16,918.18	200839	15,292.11	188427	47,195.83	545450	42,321.86	526308	
5	Engineering	773.13	1235	811.74	1041	2,819.82	4248	2,882.49	3811	
6	Workmen's Compensation	640.83	3216	486.28	2839	1,930.59	10350	1,674.13	9111	
7	Employer's Liability	-	0	-	0	-	0	-	0	
8	Aviation	4.91	1	3.16	1	14.91	4	3.16	1	
9	Personal Accident	1,061.87	39247	992.81	26087	3,576.32	149719	3,134.01	80993	
10	Health	3,161.48	20142	3,545.45	19604	10,722.67	72439	10,298.95	68796	
11	Others*	2,912.21	18737	11,213.46	20150	9,622.54	63483	20,922.72	57897	
		36,659.84	308823	42,081.40	280040	113,718.07	927345	114,336.28	813667	



IRDA Registration No 132. dated 4th September, 2007 CIN: U66030MH2006PLC165287

FORM NL-39 - Rural & Social Obligations (Quarterly Returns)

**Date: October to December 2015** 

(Rs in Lakhs)

			No of Policies	Premium	(No the Euroto)
Sl.No.	Line of Business	Particular	Issued	Collected	Sum Assured
1	Fire	Rural	7199	844.65	2,152,574.16
1	rire	Social			
2	Cargo & Hull	Rural	1001	311.95	335,953.06
	Cargo & Truii	Social			
3	Motor TP	Rural	-	2,285.12	-
3	Wiotoi 11	Social			
4	Motor OD	Rural	68405	5,503.06	310,042.90
4	Motor OD	Social			
5	Enginooving	Rural	440	166.52	129,389.85
	Engineering	Social			
6	Workmen's Compensation	Rural	1027	152.86	29,242.32
0	Workmen's Compensation	Social			
7	Employer's Liability	Rural	-	-	-
/	Employer's Liability	Social			
8	Aviation	Rural	-	-	-
0	Aviation	Social			
9	Personal Accident	Rural	19461	424.39	1,020,150.93
9	i ersonar Accident	Social		-	-
10	Health	Rural	5482	274.31	73,331.11
10	Health	Social			
11	Others*	Rural	11624	1,792.63	526,537.59
11	Others	Social			
Total		Rural	114639	11755.49	4,577,221.92
lutai		Social	-	-	-

<sup>\*</sup>any other segment contributing more than 5% needs to be shown separately



IRDA Registration No 132. dated 4th September, 2007 CIN: U66030MH2006PLC165287

FORM NL-40 - Business Acquisition through different channels

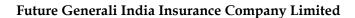
**Date: October to December 2015** 

(Rs in Lakhs)

			Busine	ss Acquisition throu	gh different ch	annels			
	Current Quarter		Same quarter Pre	evious Year	Up to tl	ne period	·	riod of the ous year	
Sl.No.	Channels	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	106907	11,261.40	105434	10713.19	309,664.00	33,647.84	313130	32165.13
2	Corporate Agents-Banks	23997	592.40	9533	278.18	104,964.00	1,935.94	21464	722.68
3	Corporate Agents -Others	14162	780.30	11070	505.72	38,891.00	2,079.94	33499	1557.21
4	Brokers	48745	10,668.98	40590	11440.87	131,953.00	33,604.13	116105	32942.18
5	Micro Agents	0	-	5	0.02	-	-	19	0.07
6	Direct Business	113240	13131.93	113079	19135.15	337,299.00	41,967.99	327218	46882.94
7	Others	1504	217.40	0	0.00	3,648.00	456.47	0	0.00
	Total (A)	308555	36652.41	279711	42073.12	926419	113692.30	811435	114270.20
1	Referral (B)	268	7.44	329	8.28	926.00	25.77	2232	66.07
	Grand Total (A+B)	308823	36659.84	280040	42081.40	927345	113718.07	813667	114336.28

#### Note:

- 1. Premium means amount of premium received from business acquired by the source
- 2. No of Policies stand for no. of policies sold





IRDA Registration No 132. dated 4th September, 2007 CIN: U66030MH2006PLC165287 FROM NL-41 GRIEVANCE DISPOSAL

Date: December 31, 2015

GRIEVANCE DISPOSAL FOR THE PERIOD UPTO October 1, 2015 to December 31, 2015 DURING THE FINANCIAL YEAR 2015-16

SI. No.	Particulars	Opening Balance	Additions	the quarter			U	Total complaints registered upto the
		As of beginning of the quarter	during the quarter	Accepted	Partial Accepted	Rejected	end of the quarter	quarter during the financial year
1	Complaints made by the customers							
a)	Proposal Related	1	24	4	0	19	2	99
b)	Claim	10	612	250	15	329	28	1577
c)	Policy Related	3	462	394	0	60	11	1167
d)	Premium	0	7	3	0	4	0	13
e)	Refund	1	2	0	0	3	0	12
f)	Coverage	0	0	0	0	0	0	1
g)	Cover Note Related	1	33	26	0	8	0	88
h)	Product	2	52	7	0	46	1	127
i)	Others	5	86	19	0	67	5	239
	Total Number of complaints:	23	1278	703	15	536	47	3323

2	Total No. of policies during previous year:	1132212
3	Total No. of claims during previous year:	185133
4	Total No. of policies during current year:	917146
5	Total No. of claims during current year:	167030
6	Total No. of Policy Complaints (current year) per 10,000 policies (current year)	19.04
7	Total No. of claim Complaints (current year) per 10,000 claims registered (current year)	94.41

8	Duration wise Pending Status	Complaints made	Complaints made by Intermediaries	Total
a)	Upto 7 days	47	0	47
b)	7 - 15 days	0	0	0
c)	15 - 30 days	0	0	0
d)	30 - 90 days	0	0	0
e)	90 days & Beyond	0	0	0
	Total No. of complaints	47	0	47

 $<sup>\</sup>ensuremath{^*}$  Opening balance should tally with the closing balance of the previous financial year